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Symantec Channel Partners Deploys Simplified Data Protection in Virtual Environments

Posted By [Marie Hernan](#) On February 24, 2011 @ 6:00 pm In [Press Release](#) | [No Comments](#)

Mountain View, California (PRESS RELEASE – February 24, 2011) – Symantec Corp. (NASDAQ: SYMC) announced that three of its channel partners, Baroan Technologies, SHI International Corp. and SureBridge IT have enabled their SMB customers to protect their data within VMware-virtualized environments with Symantec Backup Exec 2010. Backup Exec not only protects customers' critical business information, but also saves time and storage costs through fully integrated deduplication technology that eliminates redundant data, and optimizes network utilization across physical and virtual environments, giving SMB customers the confidence that their information is protected and available.

Backup Exec and VMware Work Together for SMBs

To help customer Design & Source Productions manage their growing information, Baroan Technologies implemented Backup Exec 2010 and VMware data protection technologies.

"Prior to implementing Backup Exec 2010, backups were performed manually and sporadically, which put a lot of Design & Source Productions' proprietary business and customer data at risk," explained Guy Baroan, president of Baroan Technologies. "With a recent network and server upgrade, Baroan Technologies helped Design & Source implement VMware to significantly reduce their power consumption while fully protecting their data with Backup Exec 2010."

"We already use 100 percent wind power at our headquarters. By helping us reduce power consumption without compromising the safety of our data, Symantec Backup Exec and VMware helped us go one step further in making our business more efficient, while still staying green," said Laura Tufariello, founder and owner of Design & Source Productions.

Availability and Stability for a Complex Infrastructure

Data protection and energy efficiency are top priorities for MacDonald-Miller Facility Solutions, which provides heating, ventilation and air conditioning services mechanical design and construction services alongside energy management programs to commercial facilities.

"Since we are a green business, we are always looking for ways to minimize physical hardware in the data center and reduce the power and cooling that it requires," said Seth Henderson, Network Administrator, MacDonald-Miller Facility Solutions.

"By deduplication and archiving their messaging system with Backup Exec and Symantec Enterprise Vault, we were able to effectively help MacDonald-Miller better manage their data volumes and storage hardware consumption while reducing energy in the data center," said Lauren Newman, account executive, SHI International Corp.

Virtualization Key to Business Management

Electrical product supply company, Cetnaj has 300 employees throughout Australia and New Zealand and has been able to efficiently streamline backups due to the deep integration Backup Exec has with VMware.

"With Backup Exec, we have been able to reduce the complexity of data protection for both physical and virtual machines, while greatly reducing overhead in terms of power," said Tony Cuffe, operations manager Cetnaj.

"Backup Exec delivers comprehensive data protection to an unlimited number of VMware virtual guest systems. For a small business with several servers like Cetnaj, this technology is essential," said Ian Irving, Sales Director, SureBridge IT.

About Storage from Symantec

Symantec helps organizations secure and manage their information-driven world with storage

management, email archiving and backup & recovery solutions.

About Symantec

Symantec is a global leader in providing security, storage and systems management solutions to help consumers and organizations secure and manage their information-driven world. Our software and services protect against more risks at more points, more completely and efficiently, enabling confidence wherever information is used or stored.

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